

Tri-Valley Insurance Professional's  
Delegate Report  
California Council Meeting 9-11 and 9-12  
Submitted by Cathie Speakman AAM, CPIW, DAE

The 23<sup>rd</sup> annual California Council Meeting was held in Fresno California and hosted by the Insurance Women of Fresno. The theme this year was "Remember the Time in 2009". As delegates in this two day event, we were given several opportunities to meet the candidates and to review and discuss by-laws changes we would be voting on.

There were a total of 21 associations with 19 voting delegates present to carry out the opinions of their local association members on matters to be voted on.

The first session that delegates attended was the "Meet the Candidates" meeting, lead by Palmer Reilly from Insurance Women of So Alameda County. Palmer presented questions that her committee developed and then asked for questions from the floor. This forum provides the candidates the opportunity to explain to the membership why they are running for office, what their plans are while in office and why we should vote for them over another candidate. I am always impressed with the depth of the questions and the professionalism of each of the candidates.

The next order of business for the delegates was to attend a Delegates Briefing where Victoria Rivas, CPCU, AU, CPIW, who was the By-Laws chair, presented a by-laws change. The motion amending the by law was as follows;

Item 5. Committees

Section D. Council Public Relations/Program Committee

Add new item vi.

The history of the California Council of NAIW will be maintained and kept to date by the current California Council of NAIW Public Relations Chairman on an annual basis.

The history information maintained should include, but is not limited to, Officer and Liaison information, meeting location, copy of program cover and award recipients. This will also include updating the California Council website History with the appropriate information, upon completion of each term.

The motion was brought before the members and delegate during the business meeting, where the delegates voted and passed the bylaws changes.

I attended the First Timer's meeting which was lead by Andi Fields Gonzales and Bobbie Nauertz, AIS, CPIW. The purpose of this meeting is to get acquainted with NAIW members who are attending a Council meeting for the first time. It provides the opportunity to meet with them in a small group setting and to answer questions they may have. Andi and Bobbie held the meeting over a personal breakfast just for the first timers. It is tradition to give the first timers an assignment, or contest that involves each of them to meet other NAIW members at the meeting. This year was no different! Andi and Bobbie gave each first timer a bingo card and a list of personal questions about a member of NAIW. The mission was to go and find that person and have them sign off on the bingo card. What a great way for new and seasoned members to get to know one another! There were a total of 8 first timers' at the Council meeting.

During this year's Council meeting I also served as the Recommendations Committee Chair. My responsibilities were to bring before the assembly any recommendations that NAIW members presented. There were none presented.

I also served as the Northern California Membership Liaison and teamed up with Annette Ing-Firmeza and made ourselves available answer questions about membership and being involved in NAIW.

I had the honor of serving on the Nominating Committee as well this year. This was a great opportunity for me, as a delegate to interview each of the candidates one-on-one. It is an experience that I am truly grateful to have had. It gave me great insights on the qualifications that we look for in our leadership team and how important selecting the right candidate is.

During the business meeting we voted on the 2010 California Council slate of officers, with the following individuals being elected;

California Council Director Elect– Kathleen Kerstenbeck, ARM, CPIW

Public Relations Chair Elect – Mitula Patel

Membership Chairman Elect – Kim Cameron, CISR, CPSR, CPIW, DAE

California Representative to Region VIII Nominating Committee Delegate- Regina Lemanowicz

Alternate – Jolene Gilbert, AIS, CISR, DAE, ACSR, CPSR, CPIW

As delegates, we also voted and approved the by-law changes noted earlier.

Respectfully submitted;

*Cathie Speakman, AAM, CPIW, DAE*

Tri-Valley Insurance Professionals

2009/2010 Delegate to California Council Meeting